



Engagement Alliance Network

Who are we and how we're different?

We are a collective of seasoned, independent consultants, each specializing in unique disciplines. What sets us apart is our unwavering commitment to delivering unmatched expertise that rivals the world's top consultancies.

Our Philosophy

We're not just consultants; we're passionate advocates of knowledge uplift. Our success is rooted in empowering clients to self-manage and mature their practices.



Direct Relationships

Every consultant maintains a direct relationship with the client. No extra-billable hours or hidden agendas. Your success is our sole focus.



Client-Centric Approach

We respect your readiness. We believe in achieving demonstrable, agreed outcomes before engagement. No over-promising, no under-delivering.



Trusted Alliance

Our alliance members are trusted, with a rich history of collaboration. Our collective capabilities span wide and deep, continuously growing as more experts join us.



Organizational Maturity Focus

We approach client needs through an organizational maturity lens. We begin every engagement with a discovery survey to set realistic expectations and build confidence in self-management.



Proven Enablement

Our goal is a track record of enablement. We exit when clients are satisfied with their growth, ensuring you receive the best of each engagement.



Outcome-Oriented Pricing

Our solutions start with pilots and proofs of concept, delivering outcomes that matter. Progress is determined by results, ensuring your investment is well-placed.





Our Capabilities

With over two decades of hands-on experience maturing and standing up Practice Capabilities, we accelerate your client's ability to achieve delivery excellence through a repeatable toolkit and capability build.

ToolKit

The practice toolkit is customized to the client's needs and existing framework. Out-of-the-box capabilities available.

Standards

Clear definition of "good" inclusive of roles & accountabilities

Tools & Templates

Agnostic templates and tools with samples, in support of standards

Hands-On Training

Scenario-based workshops to bring standards, templates and tools to life

Enabling Service

Practice Leaders ready to PoC and remediate on current projects, and coach for future success

Success Measures

Defined quantitative and qualitative measures

Governance

Embed gating controls into client delivery lifecycle

	Product Ownership	Business Analysis	DevOps	Change Management
	Strategically aligned Ideas with measurable outcomes to evolve roadmap and prioritization	Without Requirements, there is no project, product, or achievable outcome	Product assurance driven by strategy. Solutions and automation for coverage and efficiency	Adoption strategy and plans to achieve readiness in support of realizing defined benefits
Standards	✓	✓	✓	✓
Tools & Templates	✓	✓	✓	✓
Hands-On Training	✓	✓	✓	In-Progress
Enabling Service	✓	✓	✓	✓
Success Measures	✓	✓	✓	✓
Governance	✓	✓	✓	✓



Maturity Assessment



	Ad-Hoc <i>No Structure</i>	Neutral (Inconsistent) <i>Some Structure/Standards</i>	Defined (2+ Years) <i>Defined Enterprise Structure Readiness to Invest & Sustain</i>	Managed (Structured) <i>Integrated Knowledge & Action</i>	Optimizing & Innovating <i>Continuous Improvement</i>
People	Undefined roles, no formal descriptions, lack of dedicated positions or awareness, and primarily outsourced roles.	Emerging roles with basic training, receptive people seeking leadership, awareness of skill needs, informal job descriptions, and self-management in each line of business.	Specialized roles, ongoing training, sustained momentum with sponsorship, formal job descriptions, decrease contractor reliance, and onboarding for "ways of working."	Structured career paths, ongoing role development, strong collaboration, integrated operations, and evolving onboarding to "train the trainer" for organizational growth.	Centre of Expertise for self-improvement, optimized skills to eliminate duplicative roles, staff augmentation, innovation-driven Centres of Excellence, and industry leadership roles.
Process	No engagement model or gating process, no formal processes or methods, inconsistent practices, ad-hoc decisions, and reactive, chaotic change.	Industry standards recognized, inconsistent commitment with unpredictable outcomes, basic, undocumented processes, and initial standardization attempts.	Set standards, clear success metrics/KPIs, defined engagement models, established controls and governance, well-documented processes, and standardized practices.	Portfolio management, operationalized planning and business prioritization, SLAs and visible KPIs for efficiency, continuous monitoring, and proactive management.	Data-driven improvement, process automation, continuous innovation, and predictive analytics.
Technology	Limited tools, ad-hoc tech solutions, and challenging communication hand-offs.	Inconsistent tools/templates use, lack of governance or quality definition, introduction of basic data repository.	Progress towards tool/platform rationalization and workflow improvement. Commence centralizing a repository for re-use and scale.	Established work repositories, advanced automation tools, integrated with enterprise systems, application Book of Record, progressing toward the target state, and clear build vs. buy definitions.	Cutting-edge AI/ML tools, integration with emerging tech, rationalized tech capabilities, and minimized technical debt.



Solutions

Our goal is to enhance your capacity for self-management. All our strategies are designed to elevate your organization's maturity, effectively balancing speed and expectations. We understand that larger investments come with higher expectations, increased risk, and a need for effective management.



Define

Identify key stakeholders, set goals, and establish performance metrics.



Client Input

Conduct client interviews, surveys, and feedback sessions to understand their needs and expectations.



Investment

Develop a budget, secure necessary funding, and allocate human and technological resources.



Timeline

Create a realistic schedule and track milestones while managing scope creep.



Outcome

Develop, test, and deploy the MVP, measure performance against goals, and gather feedback

MVP Starter Pack

Starting at \$50,000

- 1 practice lead
- 1 or more SMEs
- 6-12 week engagement
- Guide to Continuous Improvement: Introduce Standards, Techniques and Process within workshop and Minimum Viable Product (MVP)/Minimum Business Increment (MBI)
- Starter improvement backlog, playbook

Plus other fully tailored offerings for your organization

Get in touch
for more
information and
detailed pricing

Contact us at www.eanet.org



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